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Press Release

FileNET Recognizes ValueNET Partners for Excellence

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COSTA MESA, Calif.--(BUSINESS WIRE)--Feb. 5, 2001--FileNET Corp. (Nasdaq:[FILE](#) - [news](#)), a leading provider of eProcess Management software solutions, Monday announced the recipients of its Insight 2001 ValueNET® business partner awards, presented at the company's annual sales conference in Palm Springs, Calif. last week.

The awards honor ValueNET partners for excellence in the areas of industry solutions and revenue achievements.

Leading the winners were Image Process Design, honored as both Worldwide and North American ValueNET Partner of the Year, and Cenit AG Systemhaus, recognized as International ValueNET Partner of the Year. Honored with the Platinum Award were Image Process Design, American Management Systems, ACS Image Solutions and Cenit AG Systemhaus. Software Consulting Group was recognized as Service Provider of the Year for partnering with FileNET to deliver solutions to customers, and Law Cypress Co. received the Master VAR (value-added reseller) of the Year award. A new category, Innovative Solutions, which honors technical excellence in specific industry segments, was added this year.

“These awards honor the achievements of an elite group of ValueNET partners, companies with which we are proud to do business,” said Ron Ercanbrack, president, FileNET. “We are recognizing these companies for leading the industry in developing process-centric content management technology based on the FileNET Panagon platform. Because of the outstanding efforts of these partners, organizations worldwide have been able to streamline their content management and business processes, and thus improve their overall productivity and competitiveness.”

Separately, the following five companies were recognized for developing applications based on FileNET's eProcess technology that extends business processes to the Web. Shana Corp. was honored for technical excellence and SteelPoint Technologies for business achievement. Cape Visions, Stargate.net and NISYS were also honored for their application development work.

Additional Insight 2001 ValueNET Award winners include:

- Gold Award: Accenture, August Group Limited, The BPA Group, Bull SpA, Chaps Group Marketing, Crowe Chizek & Co., Cyber, Datamedia S.A., Deloitte & Touche, Doctex, Eslag Solutions AG, Getronics Business Solutions, Gulf Computers, IFN Systems Limited, Information Management Consultants, Keon, S.A., KPMG, LGS Group, Path Technology Group, Software Consulting Group, SteelPoint Technologies and Venetica.
- Innovative Solution: Finance -- SteelPoint Technologies
- Innovative Solution: Insurance -- Chaps Group Marketing
- Innovative Solution: Government -- BCS Systems
- Innovative Solution: Telecommunications -- IFM Systems Limited
- Innovative Solution: Utilities -- Enigma Inc.
- Innovative Solution: Architecture/Engineering/Construction -- Soft Cell
- Innovative Solution: Discrete Manufacturing -- Crowe Chizek & Co.
- Innovative Solution: Process Manufacturing -- Inti-Scan
- Innovative Solution: Cross-Industry -- DD SYNERGY

FileNet's ValueNET® partners include the industry's top value-added resellers, independent software vendors, system integrators, consultants, service providers and master VARs that deliver a vast range of solutions and services to FileNET customers in more than 90 countries.

About FileNET

FileNET Corp. provides The Substance Behind eBusiness(TM) by delivering eProcess management software solutions. FileNET enables organizations around the globe to increase productivity, customer satisfaction and revenue by linking customers, business partners, suppliers and employees through efficient and flexible eBusiness processes.

With headquarters in Costa Mesa, the company markets its innovative solutions in more than 90 countries through its own global sales, professional services and support organizations, as well as via its ValueNET® Partner network of resellers, system integrators and application developers.

Founded in 1982, the company reported record revenues of \$398.6 million for the year ended Dec. 31, 2000. To put more substance into your eBusiness, visit FileNET's Web site at www.filenet.com or call 1-800-FileNET.

Note to Editors: FileNET and ValueNET are registered trademarks. Panagon, Acenza and The Substance Behind eBusiness are trademarks of FileNET Corp. All other named products mentioned in this release may have been identified by trademarks or trademarks of their respective holders.

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